



# *Ocean Rate Bulletin*

## Frozen Poultry (WC):

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during February 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, February 1999.

### **Market Share-February:**

Each carrier's current market share is based on the number of containers shipped during February 1999. Source: PIERS, February 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for April 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: February 1999

Month\Year: 9\27

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	78%	30%	21 Days	\$100.00									\$2,100
Evergreen	11%	4%	14 Days	\$100.00									\$2,100
Mitsui OSK	11%	4%	14 Days	\$100.00									\$2,100
Cho Yang	0%	41%	16 Days										
Hyundai	0%	19%	14 Days	\$100.00									\$2,100
Maersk	0%	4%	16 Days	\$100.00									\$2,100

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: February 1999

Month\Year: 650\1,027

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Sea-Land	13%	15%	24 Days	\$71.00									\$1,491
Yang Ming	12%	10%	18 Days	\$78.00				\$34					\$2,352
Hanjin	12%	10%	16 Days	\$71.00									\$1,491
APL	11%	15%	13 Days	\$71.00									\$1,491
COSCO	11%	10%	18 Days										
Mitsui OSK	10%	8%	13 Days	\$71.00									\$1,491
Evergreen	10%	8%	17 Days	\$71.00									\$1,491
Cho Yang	6%	6%	16 Days	\$71.00									\$1,491
Hyundai	6%	6%	13 Days	\$71.00									\$1,491
Maersk	6%	5%	15 Days	\$71.00									\$1,491
NYK Line	2%	4%	14 Days	\$71.00									\$1,491
P&O Nedlloyd	2%	3%	20 Days	\$71.00									\$1,491
OOCL	2%	2%	14 Days	\$71.00									\$1,491
K Line	1%	1%	18 Days	\$71.00									\$1,491

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Poultry (WC)

*Monthly Market Share For: February 1999*

Month\Year: 7\17

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>								<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
					<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>		
Hanjin	28%	35%	15 Days	\$73.00									\$1,533
Mitsui OSK	28%	35%	14 Days	\$73.00									\$1,533
Evergreen	28%	12%	15 Days	\$73.00									\$1,533
K Line	14%	6%	15 Days	\$73.00									\$1,533
Yang Ming	1%	1%	15 Days										
Hyundai	0%	6%	15 Days	\$73.00									\$1,533

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

*Monthly Market Share For: February 1999*

Month\Year: 2\3

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
COSCO	100%	80%		\$4,210 <sup>1</sup>									\$4,210
OOCL	0%	20%	16 Days	\$175.00									\$3,675

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: February 1999

Month\Year: 19\32

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	58%	44%	20 Days	\$94.00			10%						\$2,171
Cho Yang	21%	22%	20 Days	\$94.00			10%						\$2,171
OOCL	5%	9%	18 Days	\$94.00			10%						\$2,171
APL	5%	3%	18 Days	\$94.00			10%						\$2,171
Hyundai	5%	3%	18 Days	\$102.00			10%						\$2,356
K Line	5%	3%	22 Days	\$94.00			10%						\$2,171
P&O Nedlloyd	0%	12%	18 Days	\$94.00			10%						\$2,171
Mitsui OSK	0%	3%	18 Days	\$94.00			10%						\$2,171

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: February 1999

Month\Year: 93\188

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	32%	35%	10 Days	\$67.00			43%						\$2,012
K Line	19%	15%	12 Days	\$67.00			43%						\$2,012
COSCO	11%	19%	13 Days										
Evergreen	9%	6%	11 Days	\$67.00			43%						\$2,012
Hanjin	8%	5%	11 Days	\$67.00			43%						\$2,012
Sea-Land	8%	4%	17 Days	\$67.00			43%						\$2,012
Maersk	6%	5%	11 Days	\$67.00			43%						\$2,012
Yang Ming	3%	4%	12 Days										
NYK Line	2%	4%	11 Days	\$67.00									\$2,012
Hyundai	1%	1%	10 Days	\$67.00			43%						\$2,012
Mitsui OSK	1%	1%	10 Days	\$67.00			43%						\$2,012

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: February 1999

Month\Year: 1,098\1,298

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	21%	20%	14 Days	\$71.00									\$1,491
Hanjin	20%	19%	17 Days	\$71.00									\$1,491
Evergreen	12%	12%	14 Days	\$71.00									\$1,491
COSCO	11%	10%	16 Days										
NYK Line	8%	8%	15 Days	\$71.00									\$1,491
OOCL	6%	7%	15 Days	\$71.00									\$1,491
Mitsui OSK	6%	7%	13 Days	\$71.00									\$1,491
Maersk	6%	6%	16 Days <sup>3</sup>	\$71.00									\$1,491
Cho Yang	5%	4%	17 Days	\$1,700 <sup>1</sup>									\$1,700
Sea-Land	3%	3%	16 Days <sup>3</sup>	\$71.00									\$1,491
APL	3%	2%	13 Days	\$71.00									\$1,491

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.



# Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: February 1999

Month\Year: 14\493

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	36%	20%	9 Days <sup>3</sup>	\$67.00			43%						\$2,012
COSCO	36%	12%	10 Days										
NYK Line	21%	7%	9 Days	\$67.00			43%						\$2,012
Hanjin	7%	15%	13 Days	\$67.00			43%						\$2,012
Sea-Land	0%	16%	10 Days <sup>3</sup>	\$67.00			43%						\$2,012
Maersk	0%	9%	10 Days <sup>3</sup>	\$67.00			43%						\$2,012
Hyundai	0%	6%	11 Days	\$67.00			43%						\$2,012
APL	0%	5%	11 Days	\$67.00			43%						\$2,012
Mitsui OSK	0%	5%	11 Days	\$67.00			43%						\$2,012
K Line	0%	3%	10 Days	\$67.00			43%						\$2,012

3 Transit time is based on departure from Tacoma, WA.

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## ***Ocean Rate Bulletin***

Tacoma/Olympia/Seattle Ports To Vladivostok, Russia

Frozen Poultry (WC)

*Monthly Market Share For: February 1999*

Month\Year: 8\8

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
FESCO	84%	84%		\$150.00 <sup>16</sup>				\$550				23 KT	\$4,000
Hyundai	16%	16%											

<sup>16</sup> Rate is calculated per KT not by container.